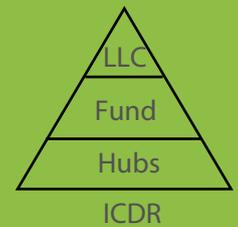
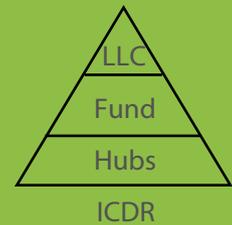


# Innovation Center for Disaster Recovery (ICDR)



- 1 Overview
- 2 Advisory Program Overview
- 3 Financial Alliance Overview
- 4 Disaster Recovery Exchange Overview
- 5-23 Disaster Recovery Exchange Details



ICDR has created three entities to drive innovation in Disaster Recovery to the market



The Advisory Program bringing strategy, consulting, and finding innovation in the market

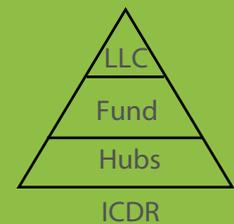


The Financial Alliance bringing capital; finance expertise, and investor relationships to the table



Web-based Hubs; the Technology Arm bringing platforms, processes, and expertise to enable commercialization

# Advisory Program



Advisory Program has achieved significant results in the start up of operations and establishment of cornerstone projects



Established core management team with strong and diverse backgrounds in Finance, Marketing, Technology, Government, and International Business



Established and validated our business plan with leaders in the private and public sector

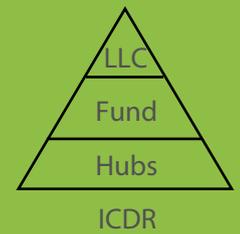


Established presence in impact areas



Established a core project portfolio with investment needs and expected values

# Financial Alliance



Financial Alliance provides technology companies and investors with access to investment expertise, technological knowledge, and hands-on business experience; our unique approach creates shared value to all.



We work with experienced capital investment teams and private investors



We seek to invest in growth companies that are making a big impact by delivering great benefits

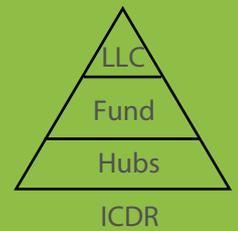


We aim to provide investors with great returns



We do business by creating long-term shared value for investors, shareholders, and society

# Disaster Recovery Exchange



ICDR has developed a state of the art platform to enable the commercialization of innovation in Disaster Recovery



Working relationship and partnership established with leading technology companies



Design and Development of the platform has been completed



First set of content and functionality for Global Hub, Aggregator Hubs, Knowledge Sharing, and Microsites are complete



Planned production launch of aggregator sites, microsites, preferred partners, and investors

# Disaster Recovery Exchange

## Global & Aggregator

- How do we bring together innovators and investors in a way that doesn't require a large investment of funds and time?
- How can we take an (idea) and grow it into a tree (profitable product/service); and do it more quickly than our competitors?
- How can we find market opportunities in a quicker and more efficient manner? Opportunities that are ready to market but have capital and/or market access constraints. Before our competition beats us to the opportunity.
- How do we help to overcome market penetration challenges; access to funding, markets, government approvals process, etc?



### SUMMARY

#### THE CHALLENGE

**INNOVATORS** | new thinking, great ideas but lacking resources, and business know how.

**INVESTORS** | access to resources looking for the next big idea, often have specific profiles or information protocol to follow.

**POLICY MAKERS** | Looking to make changes on a large scale; need the private sector to execute.

**BUSINESS LEADERS** | Know how and expertise on execution; able to provide resources as well as leadership.



#### INNOVATORS

Need help to commercialize ideas



#### INVESTORS

Looking for the next "big idea" for their cash.



#### POLICY MAKERS

Improve the life style of society



#### BUSINESS LEADERS

Offering a wide spectrum of solution and experience

# Disaster Recovery Exchange

## Global & Aggregator

- Company's background, products/services/success stories and proprietary information details
- Investor's background, investment interests and proprietary information details
- A microcosm of new Technologies and Topics as well as other leading new Science & Technologies that emphasize efficiency, economics and environmental engineering



## SUMMARY

### GENESIS OF INNOVATION

**PROGRESS** | is the result of individual effort, inspiration, and innovation often from the source of small companies

**INNOVATION** | can only grow through capital investment, resources, and know how

**KNOW HOW** | is cultivated through a sharing of ideas and learnings



### COMPANY BACKGROUND

Profile Products, Services, Success Stories, Brand



### INVESTOR INFORMATION

Investment Interests; details of what to look for



## Technology & Learning

### TOPICS AND TECHNOLOGIES

What's happening and who is making it happen

# Disaster Recovery Exchange

## Global & Aggregator

- First Access to the 'Next Big Thing' and Competitive Intelligence
- Global partners & technologies that are not easily researched, or identified
- Access to investor financial support for CAPEX and OPEX needs
- Access to experts and topics to learn and network
- Becoming a member of a virtual community; one of like-minded individuals and organizations
- Expanding global business and technology contacts

### Innovators, Experts, Leaders, Learners



#### "NEXT BIG THING"

What is new, innovative, different



#### COMPETITIVE INTELLIGENCE

The latest; who's doing what



#### ACCESS TO CAPITAL

CAPEX & OPEX



#### COMMUNITY

Global and Local contacts



## SUMMARY

### SPEED TO MARKET

**INFORMATION** | is power but only when translated to knowledge in a timely efficient manner

**KNOWLEDGE** | ultimately comes from people who are willing to share

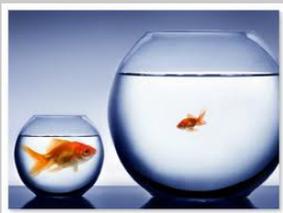
**DISASTER RECOVERY HUBS for Business** | are a collection of people and organizations willing to share know how

**THIS KNOW HOW** | translates to win-win relationships thru investment, business partners, and individual/institutional relationships

# Disaster Recovery Exchange

## Global & Aggregator

- Small Companies achieving Big Company results
- Easy, quick access to primary and secondary company and market information
- Access to decision makers without major investment of time, cost, etc.
- Exposure to select group of individuals/groups without time & expense
- Competitive intelligence and direct contacts to people who can affect decision, policy setting, etc.
- Provides an innovative global platform to accelerate market penetration and meet business needs



### EFFICIENCY AND SCALE

Big company capabilities at a fraction of the cost



### DECISION MAKERS

Access to people who can make things happen



### SELECT GROUPS

Like minded people sharing knowledge



### GLOBAL PLATFORM

Network which achieve global reach



## SUMMARY

### DRIVING BUSINESS VALUE

**DISASTER RECOVERY HUB** | offers small companies a solution which provides global reach and powerful tools at a fraction of the cost

**THE PLATFORM** | allow innovators to brand, communicate, collaborate, and execute business on a global and local scale

**NETWORK OF HUBS** | provides opportunities for like minded people to learn from each other

**ACCESS** | Decision makers and expert are available and able to help solve problems

# Disaster Recovery Exchange

## Global & Aggregator

- Knowledge of certification process, local manufacturing, market contacts, distribution channels, etc.
- Upfront, quick marketing awareness of your product/service, communication, branding PR; shorten cycle time to implementation
- Business value which provides knowledge of:
  - Market Penetration thru better understanding of Consumer Needs/Wants
  - Products/Services
  - Go to Market Plans/Know How
  - IP Protection and other specific support services (i.e., Competitive Intelligence)



### KNOWLEDGE

Details and rules of the market



### AWARENESS

Gaining intuition and a feel of the market



### UNDERSTANDING

Knowing what customers want



### BUSINESS VALUE

Translating ideas into customer value



## SUMMARY

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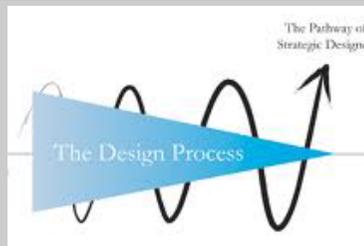
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DRIVING BUSINESS VALUE

# Disaster Recovery Exchange

## Global & Aggregator

- Built with the latest technology in Web 2.0/3.0
- Strategic Design, including social computing tools and processes
  - Tight integration with social media; Facebook, Twitter, U-Tube, etc.
- Viral Community
  - Employment of technology for the purpose of Business Collaboration
  - Self-ownership of like-minded Companies/Investors building on itself in an organized way
  - Enhanced Portal monitoring tools to better respond to user needs
  - Provides a customized Bing search function which is focused on the community needs
  - Community of registered users who can find one another via multiple communication tools
  - Organized content; Qualified, easy to build on and available to anyone in the community
  - Global, Multi-Lingual Platform



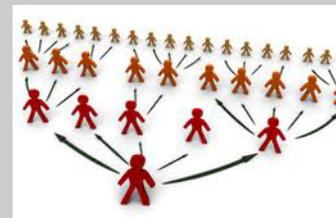
### STRATEGIC DESIGN

Powerful and easy to use



### LATEST THINKING

Business Collaboration



### VIRAL COMMUNITY

Administered by the users



## SUMMARY

### DRIVING BUSINESS VALUE

**BUILT ON** | the latest thinking in Web Technology and collaboration

**THE DISASTER RECOVERY PLATFORM** | is designed to provide powerful business tools in the areas of communication, collaboration, and business process

**DESIGNED AND ENABLED** | to create a community that owns and administrates content while providing a robust infrastructure free of worry

**THE TECHNOLOGY** | is taken care of so the business can get to work

# Disaster Recovery Exchange Local and Global Hubs



## HUB CHARACTERISTICS

**LOCAL AND GLOBAL** | views of companies, products, technologies, topics, and investor information

**QUALIFIED INFORMATION** | via the internet, member companies, administrative input, and wall posting

**TWO-WAY** | information flow between companies and hubs

**POWERFUL** | search, navigation, communication, and collaboration tools which enable a viral community

COMPANY

PRODUCTS

TECHNOLOGY

TOPICS

INVESTORS

# 12 Disaster Recovery Exchange

## Hub Details

- A member company's personalized micro site
- Access to a progressive global hub/portal without your investment of time and IT expense to build/maintain; The availability of a turnkey Portal
- Information sharing and Community building – Drives collaborative Education & Training
- Enhances networking, communication, and learning

### Company Profile



#### COMPANY MCROSITE

Your products, services, topics, and technologies



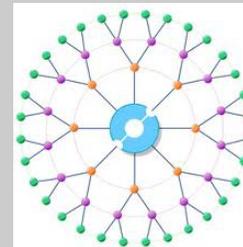
#### BRANDING

Membership and interaction with a broader group; local and global



#### PRODUCTS

Product and Service Catalogues, rich content



#### NETWORKING HUBS

Structured, ad hoc and one on one



## HUBS AND MIRCOSITES

### DRIVING BUSINESS COLLABORATION

**HUB COLLABORATION** | of a company with the aggregate community unleashes the power of many while maintaining a unique company view

**MICROSITES** | provide the unique company perspective to brand, communicate, and inform

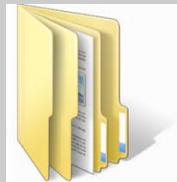
**NETWORK** | the mircosite are automatically consolidated to aggregator hubs which in turn comprise the global hub

**INFORMATION FLOW** | this unique information flow is the key to the global-local; public-private balance achieved by Hubs and associated mircosites

# Disaster Recovery Exchange

## Hub Details - MicroSites

- Information containers for company specific use  
Company, Product, Stories, Technology, Topics, Training, Recruitment, Investor View
- Integrated, filtered, and managed communication platform;  
Ranging from e-mail, web conferences, chat, to social media
- Targeted search capability  
Bing; tailored and customized
- Easy access, organization, and navigation  
Leverages the latest thinking in design and flow of information
- Full range of content types; managed by the Company  
Any document type, dynamic web pages, images, video; Full capability to add and remove information
- Collaboration  
Company Site is part of a larger community with 2-way Information flow to and from the public hub
- Business Process/Workflow  
Company specific processes express with the latest on-line BPM technology to drive efficiency



### INFORMATION CONTAINERS

Your products, services, topics, and technologies

### INFORMATION ACCESS

Experts, Leaders, Learners

### CONTENT

Flexible and multi purpose

### COMMUNICATION

Structured, ad hoc, and one on one



## WHAT WE DELIVER

### VALUE PROPOSITION

**INFORMATION** | unique and company owned information containers accessible via a targeted search or structured navigation and workflow

**COMMUNICATIONS** | able to interact thru powerful tools and platform with flexible rich content types which are easily updated

**AFFORDABLE** | removed the headache of IT infrastructure and cost and achieved a true leveraged shared service

**STATE OF THE ART** | technology, collaboration, communication strategy and processes

**INFRASTRUCTURE** | hardware, software providing application which meet your business needs and grow/scale with companies and the market

# Disaster Recovery Exchange

## MicroSites - Information Containers



### Company Profile

Brand, communicate:  
Who you are  
What you do

### Products & Services

Product catalogue to deliver:  
Technical Information  
Product Features  
Value Proposition

### Recruitment

Structured process  
Online and efficient  
Collaboration with web  
based careersites

### Technology

Educate the market on how  
you are unique  
Collect and learn about  
related technology

### Product Stories

A library of case studies to  
demonstrate how the  
products are used

### Training

On line materials and tools  
Scheduled or ad hoc  
Access to experts

### Topics

Learn and educate about:  
Problems you can solve  
Problems in the market

### Investors

Private and structured  
information to the investor  
community on performance  
and needs

### Business Process

Automation  
Standardized  
Task and Skill Oriented  
Company Specific

### Company MicroSite



## SUMMARY

**PROFILE** | an organized effort to present who you are; what you do; where you do it ...etc

**PRODUCTS AND SERVICE** | on-line catalogues, data sheets, and trailers to inform critical information on products and services including the ability to sell and service your products

**TECHNOLOGY & TOPICS** | description, collaboration, and learning about technologies and topics related and relevant to your innovation

**STORIES** | success and cases studies of your innovation

**INVESTOR** | structured content and workflow to engage investors

**WORK FLOW** | company specific business processes, training programs, and recruitment to drive efficiency and quality

INFORMATION CONTAINERS

# 15 Disaster Recovery Exchange

## MicroSites - Communication

- The latest tools, process, and best practices
- Strategic thinking on how to communicate and to whom
- Alignment of the platform, communications strategy, and business objectives:  
Branding; Informing; Networking; Operating
- Flawless execution; company maintained at a low cost



### AVOID NOISE

Junk mail is deleted; nobody listens to noise



### SOCIAL MEDIA

New and growing access to Experts, Leaders, Learners



### ONE-ON-ONE

Embrace the power of individual relationships



### WEB CONFERENCING

Travel when necessary otherwise web conference



## COMMUNICATION PLATFORM

### SUMMARY

**VERSATILE PLATFORM** | using a range of tools, best practice, and processes; DR Hub provides a powerful and flexible communication platform

**MANAGED BY THE COMPANY** | company owned and tailored to fit your needs for branding, product awareness, service, and business operations

**THE LATEST** | using the latest technology and thinking in social media and collaboration to leverage the built in community of experts, leaders, learners, and partners

**COMMUNITY AND MARKET** | its a powerful combination great tools with available experts, leaders, learners, partners, and government agencies on a local and global scale

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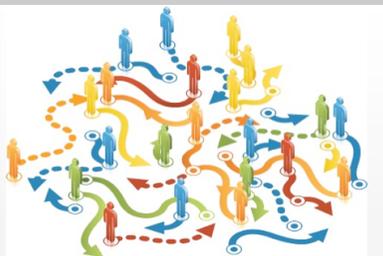
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# Disaster Recovery Exchange

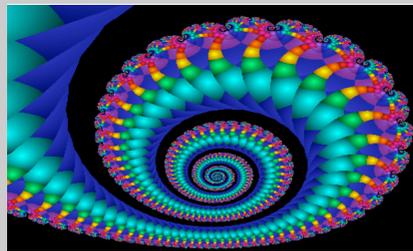
## MicroSites - Design

- Designed for easy to use
- Designed to make the Complex .... Simple
- Solutions which employ structure when needed
- Solutions which employ choice when desirable
- Solutions which suggest relevant and related information but don't dictate it



### NAVIGATION

Intuitive design allow you to go where you want and need to go



### DESIGN

Innovative design which simplifies complexity



### MINDFUL OF THE USER

Created for the business person and user community emphasizing a 'Delightful Experience'



## DESIGN SUMMARY

### INNOVATIVE DESIGN

**RELEVANT** | information and options are available in relation to what you are working on or viewing

**RELATED** | content is suggested in order to allow you the option of exploring additional details and sources

**COORDINATED** | the flow to information and content is structured and has purpose;

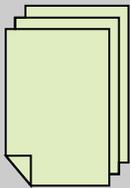
**TASK ORIENTED** | business process and workflow have specific 'sequenced' tasks

**SPECIFIC OR GENERAL** | users control navigation to drill down into details or remain at a summary level

# Disaster Recovery Exchange

## MicroSites - Content

- Multiple content types to support your communication strategy
- Easy for the business to change and modify content
- Content is deployed in a dynamic method to keep the information fresh
- Content types are deployed to inform, educate, and entertain
- Content is located internal and external where it makes sense to integrate with third parties



### DOCUMENTS

Powerful tools to navigate detailed, lengthy documents



### IMAGES

Pictures worth a 1000 words; designed to inform and educate



### VIDEO

Dynamic, refreshing, and entertaining



### WEB PAGES

Rich text, links, and feeds create powerful multimedia pages



## SUMMARY

### CONTENT TYPES

**INFORM** | using a variety of artifacts with mid-level to summary information focused on informing the public

**EDUCATE** | 'smart' documents which contained detailed information for individual who need to get deeply involved

**ENTERTAIN** | there is more to it than words, animation, video and images help create a positive experience

**ENGAGE** | you need to win over some folks through teasers, trailers, and links which provide details when the user is ready

# Disaster Recovery Exchange

## MicroSites - Business Process

- Task oriented processes
- Skill set driven
- Automated and Structured
- Standardized and streamlined
- Configurable and modeled to fit the a company specific process while leveraging industry standards



### TASKS

The components of work



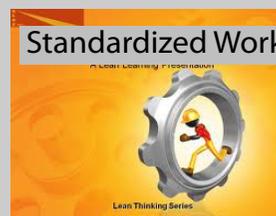
### SKILLS

Who should do the work



### AUTOMATION

Let machines do the repetitive



### STANDARDIZE

Drive efficiency through standards where possible



## SUMMARY

### CONTENT TYPES

**TASKS** | tools that identify and control what work needs to be done

**SKILL SETS** | tools to control who can do the work as well as escalation, peer to peer sharing, and performance metrics

**EFFICIENCY** | tools to remove manual processes and replace with automation while improving quality

**CONFIGURABLE** | your business changes; the tools allow quick adaptation

# Disaster Recovery Exchange

## Screen Shots

- Global Hub is in production; ability to aggregate all content and information from Aggregator Hubs and Company MicroSites
- Aggregator Hubs provide a local focus while integrating with the Global Hub and network of Aggregators in key locations worldwide
- Company MicroSites for Global Hub provide detailed relevant content maintained by members and shared across the aggregator hub network



### Global Hub

“The umbrella Hub”



### Aggregator Hubs

Providing local focus to innovation and markets while connecting globally



### MicroSite

A company's own fully functional web site connected to the Hubs



## SUMMARY

**GLOBAL HUB** | connect all Aggregator and Company MicroSites together; provide an umbrella for information flow and collaboration

**AGGREGATOR HUBS** | provide a local focus while leverage two-way information flow with the global hub

**COMPANY MICROSITE** | company specific, private, and branded while participating in a vast diverse network via the Aggregator and Global Hubs



- Georgia (USA)
- DC
- New Yor
- Florida
- Texas
- Alabama
- Louisiana
- Mississippi
- California
- Canada
- Caribbean
- South America
- Europe
- Asia Pacific
- Middle East
- Africa



### Aggregator Hubs

Strategically positioned throughout the globe, Aggregator Hubs engage at a local level and provide global reach through Disaster Recovery Exchange. All information content: company, products, topics, technologies, investor etc is easily accessible at a local and global level.

Aggregator Model

DRH launches Aggregator Model to promote innovation through the DR efforts [More details.....](#)

Atlanta Gateway

Atlanta a gateway of the US is bullish on Innovation in DR [More details.....](#)

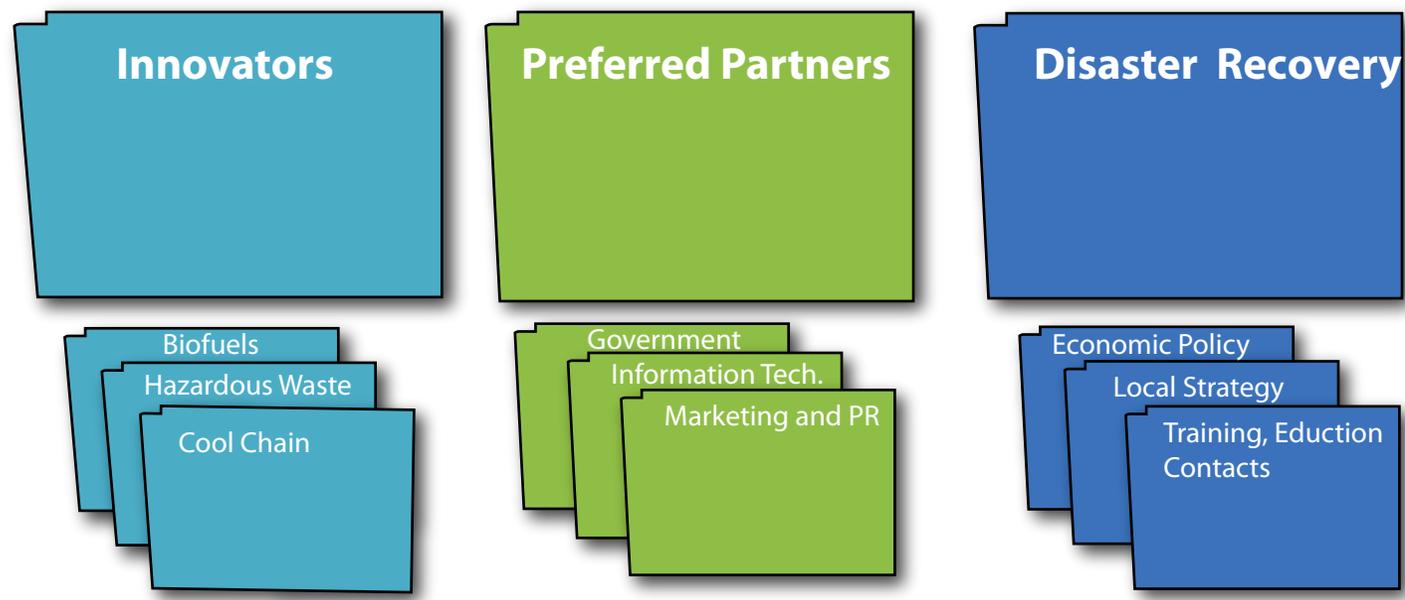
Impact Area

DRH to launch a gateway to impact areas via Atlanta after key stakeholders meet [More details.....](#)



Mission/Vision  
Go to Market Our  
Expertise  
DR Alliance  
Our Management

## Portfolio Update!!!



February 2013 Summit  
Atlanta Hub holds summit with business leaders, stakeholders, and innovators  
[More details....](#)

Disaster Recovery  
DR Hubs have closely aligned with leading organizations worldwide  
[More details....](#)

Expansion  
ICDR will launch North American Operations from the Atlanta Hub  
[More details....](#)

## Atlanta Aggregator Hub

Atlanta Aggregator Hub officially launched in 2012 has established operations to serve the Impact Areas in the US market. The Disaster Recovery Exchange has set up working relationships with preferred partner firms in the areas of technology, finance, government relations, legal, marketing, PR, IT/ICT, communication, energy, transportation, logistics, tourism & hospitality, infrastructure, energy, building & construction, and more.